



TRIBUANA SOLUSI MARITIM

SHIPPING AGENCY

COMPANY PROFILE

2026

tribuanagency.co.id





TRIBUANA SOLUSI MARITIM
SHIPPING AGENCY

OUR PROFILE

Experienced and Expert Team

Our team consists of highly skilled professionals with extensive expertise in the maritime and shipping industry. This ensures reliable and efficient service delivery to meet all your needs.

Effective Communication

We prioritize clear and precise communication to ensure that every detail is executed flawlessly, meeting both your expectations and industry standards.

High Quality of Service

We provide exceptional service, delivering on time and in full compliance with applicable government standards.

At Tribuana Solusi Maritim, we are deeply committed to maintaining the highest standards in safety, quality, and corporate integrity. By continuously innovating and staying dedicated to our mission and vision, we strive not only to fulfil but to exceed the expectations of our clients and stakeholders through outstanding and sustainable services.

The name "Solusi Maritim" embodies our focus on delivering tailored solutions to address the unique challenges of the maritime industry. We firmly believe that every problem has a solution, especially in maritime operations, and we are devoted to delivering effective resolutions. This belief drives us to provide practical, effective outcomes while fostering a culture rooted in trust, collaboration, and a strong sense of responsibility across all aspects of our work.





TRIBUANA SOLUSI MARITIM
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PT Tribuana Solusi Maritim is a leading provider of comprehensive solutions for the maritime industry, specializing in the shipping sector as a shipping agency that handles liquid cargo such as oil products such as fuel, oil, chemicals, CPO products and its derivatives. Serving as an extension of shipowners and charterers, we operate with designated authorities and responsibilities.



Headquartered in Jakarta, we operate branch offices in Samarinda, Balikpapan, and Morosi, while also providing agency services in other locations.

Established in 2024, the company is supported by a team of highly experienced and dedicated professionals, committed to delivering the highest quality service to meet our clients' needs.



WE'RE COMMITTED TO UPHOLDING THE HIGHEST POSSIBLE STANDARDS.



Safety

- Ensures the well-being of crew members and the ship's cargo.
- Prevents accidents, injuries, and environmental hazards at sea and in port.
- Follows international safety regulations like SOLAS (Safety of Life at Sea) and ISM Code (International Safety Management System).
- Implements risk management, emergency preparedness, and safe navigation practices.



Quality

- Ensures high standards in services such as port operations, vessel management, and logistics.
- Maintains efficiency in cargo handling, documentation, and communication.
- Strives for customer satisfaction by providing reliable and timely services.
- Adheres to ISO standards (e.g., ISO 9001 for Quality Management).



Compliance

- Guarantees compliance with international, national, and local maritime regulations.
- Upholds legal obligations, industry standards, and company policies.
- Ensures proper documentation, certifications, and reporting protocols are in place.
- Prevents violations pertaining to trade laws, customs regulations, and environmental protection.
- Follows frameworks such as MARPOL (Marine Pollution), STCW (Standards of Training, Certification, and Watchkeeping), and GDPR (General Data Protection Regulation).



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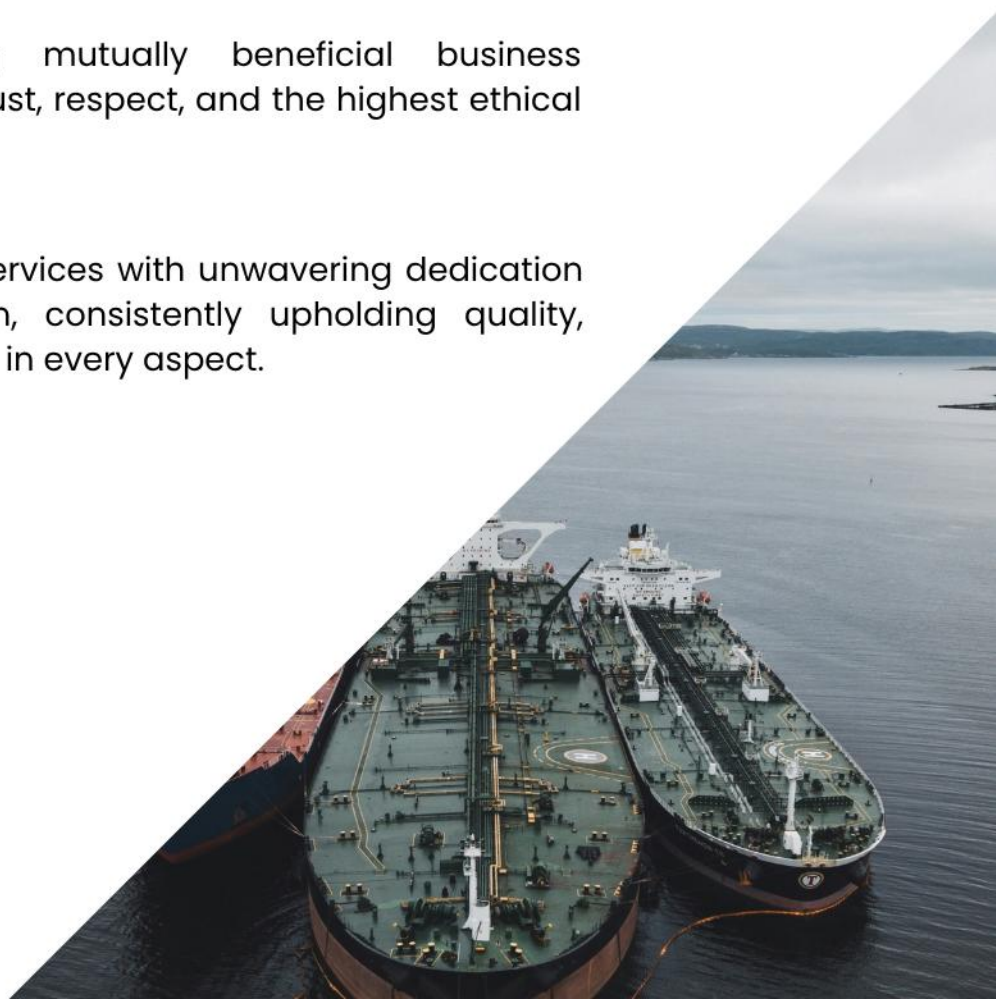
OUR VISION & MISSION

VISION

PT Tribuana Solusi Maritim is dedicated to becoming a leading company grounded in integrity, quality, and professionalism across all business partnerships. Our vision is to be nationally recognized as a top player in the shipping and ship agency industry, delivering innovative, reliable, and efficient maritime solutions. With a strong commitment to efficiency, adaptability, quality, and safety, we aim for sustainable growth, optimized revenue, and long-term value for all stakeholders.

MISSION

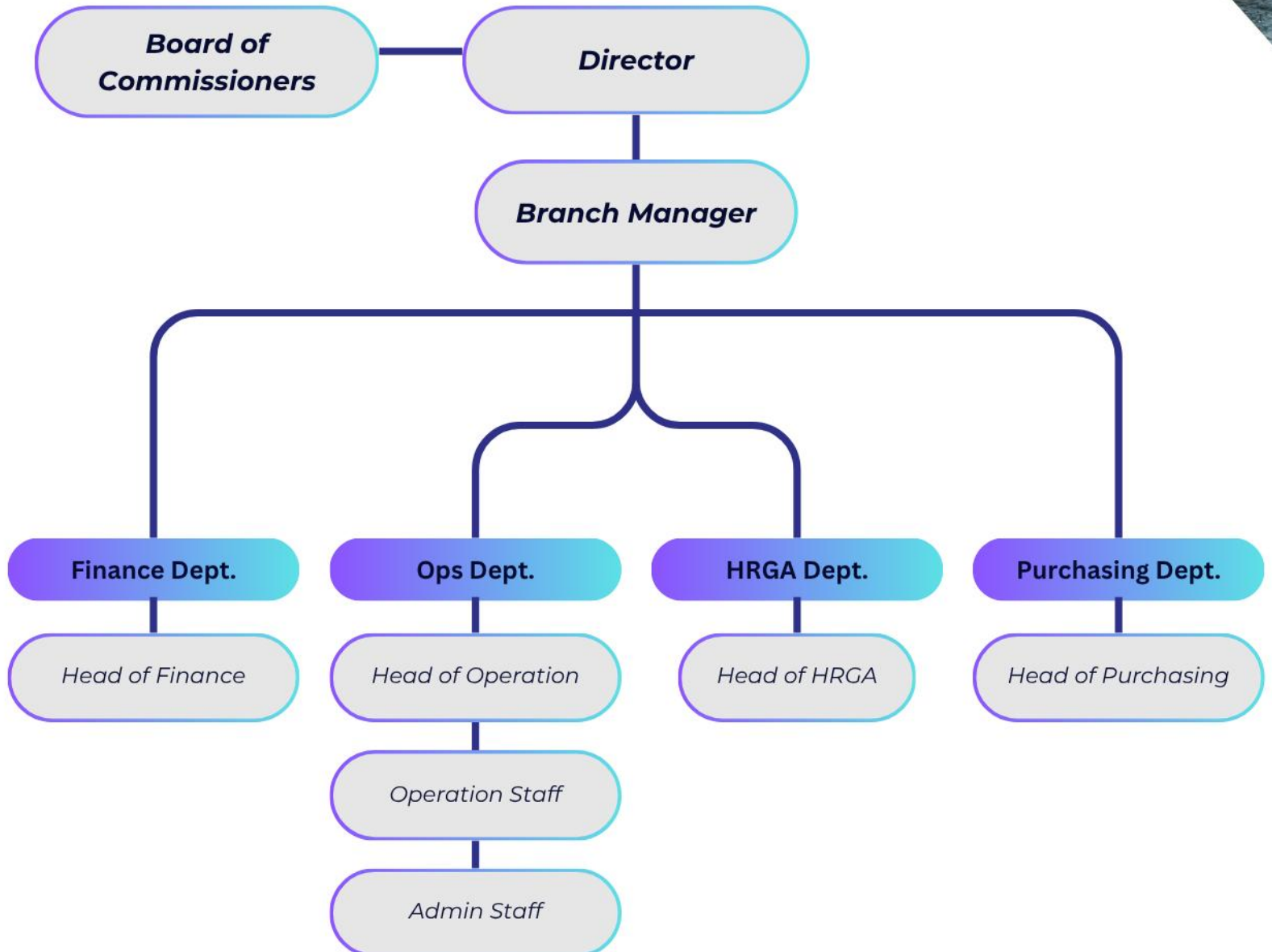
- 1** We are committed to providing friendly, collaborative, and high-quality services that consistently meet customer needs while upholding the highest industry standards.
- 2** Building and fostering mutually beneficial business relationships based on trust, respect, and the highest ethical standards.
- 3** Providing value-added services with unwavering dedication to customer satisfaction, consistently upholding quality, efficiency, and innovation in every aspect.





TRIBUANA SOLUSI MARITIM
SHIPPING AGENCY

OUR COMPANY STRUCTURE





TRIBUANA SOLUSI MARITIM
SHIPPING AGENCY

OUR SERVICES



SHIPPING AGENCY

As your local representative, we act as the vital link between your vessel, the port authorities, and shore-based service providers. We handle the complexities of port calls so you can focus on the voyage ahead.

Our agency services focus on three core areas:

- **Vessel Clearance & Legalities:** We take the "paperwork weight" off your shoulders. Our team coordinates with customs, immigration, and port health authorities to ensure your ship enters and departs Indonesian ports legally and without costly delays.
- **Protective Agency & Oversight:** We act as your eyes and ears on the ground. By providing daily supervision and detailed reporting during loading and unloading, we protect your interests, minimize risks, and ensure your cargo is handled exactly as it should be.

Comprehensive Vessel Support: We recognize that crew welfare and equipment maintenance are vital. Our agency manages everything from fuel and food deliveries to the finer details of crew care, such as medical coordination, local transport, and housing for those on leave.



TRIBUANA SOLUSI MARITIM
SHIPPING AGENCY



LICENSING AND COORDINATION

One of the most critical responsibilities of our ship agency team at Tribuana Solusi Maritim is to serve as a high-level liaison, facilitating seamless communication between vessel owners and local authorities to secure all necessary permits and clearances without delay.

Our comprehensive coordination services include:

- **Document Management & Compliance:** We provide meticulous oversight in the renewal of expired ship certifications and statutory documents, ensuring that every vessel under our care remains in full compliance with both national maritime laws and international regulatory standards.
- **Regulatory Oversight:** Our agents actively monitor and verify that all service rates and tariffs at local ports strictly adhere to applicable government regulations, protecting our clients from unexpected costs and ensuring price transparency.
- **Operational Efficiency:** By managing the complexities of local bureaucracy and port-specific protocols, we minimize administrative friction to guarantee smooth, efficient, and uninterrupted operations for your fleet during every port of call.



SHIP SLUDGE REMOVAL

We provide efficient and environmentally responsible ship sludge removal services to ensure your vessel remains in full compliance with MARPOL regulations. Our team coordinates the safe collection, transportation, and disposal of oily waste and engine room residues through authorized local facilities. By managing the necessary documentation and logistics, we help you maintain a clean vessel and protect the marine ecosystem without disrupting your port schedule.



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SHIP CHANDLERING

We provide a one-stop solution for all your vessel's needs, ensuring your crew stays well-fed and your ship remains fully equipped. We prioritize quality and fast delivery to keep your voyage on track and your operations running smoothly.

Our services include:

- **Provisions:** Fresh, frozen, and dry food items, along with beverages and daily essentials tailored to your crew's needs.
- **Technical & Deck Supplies:** High-quality tools, engine parts, and cabin equipment required for maintenance and daily life at sea.

Our team is available 24/7 to ensure every delivery reaches your vessel promptly during its stay.





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CREW ADMINISTRATION

At Tribuana Solusi Maritim, we understand that a highly skilled and dedicated crew is the backbone of any successful maritime operation. We provide world-class crew manning services, bridging the gap between top-tier maritime professionals and global shipping requirements for both domestic and international fleets.

How our Crew Manning works:

- **Strategic Recruitment & Selection:** We meticulously vet and select certified seafarers who meet the highest industry standards, ensuring they are the perfect fit for your vessel's specific technical needs.
- **Visa Processing and Work Permits:** Our expert team handles the complexities of international regulations, managing all necessary documentation, visas, and flag state endorsements to ensure timely and compliant deployments.
- **Seamless Crew Change & Repatriation:** We manage end-to-end logistics, from initial mobilization to the seamless return of crew members at the end of their contracts, ensuring operational continuity without delays.
- **Compliance & Welfare Management:** We prioritize both operational excellence and crew well-being, ensuring all manning activities strictly adhere to MLC 2006 and international maritime laws.





TRIBUANA SOLUSI MARITIM
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OUR PORTFOLIOS

SPOB Surya Indah 2 (2000 KL)

Port of Loading : East Kalimantan Area

Port of Discharge : East Kalimantan Area



Mandiri 35 – Patra 23 (6000 KL)

Port of Loading : East Kalimantan Area

Port of Discharge : East Kalimantan Area



MT Soechi Asia (6000 KL)

Port of Loading : East Kalimantan Area

Port of Discharge : North Maluku Area



MT Brilliant 8899 (5000 KL)

Port of Loading : Kalimantan Area

Port of Discharge : North Maluku Area





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OUR PORTFOLIOS

Mandiri 23 – Patra 33 (5000 KL)

Port of Loading : East Kalimantan Area

Port of Discharge : North Kalimantan Area



MT Golden Fortune LX (6000 KL)

Port of Loading : East Kalimantan Area

Port of Discharge : Central Papua Area



MT Stephanie XVIII (2000 KL)

Port of Loading : East Kalimantan Area

Port of Discharge : North Kalimantan Area





TRIBUANA SOLUSI MARITIM
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OUR CLIENTS



SOECHI LINES



PT PRIMA LAUTAN BINTANG



**PT ARMADA BUMI PRATIWI
LINES**





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FOR ANY FURTHER INQUIRIES, PLEASE REACH US AT:



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Kota Samarinda.*